

Kansas Economic Council at Wichita State

Jens C. Hennig, Vice President Operations

General Aviation Manufacturers Association (GAMA)

October 7, 2021

Who is GAMA?



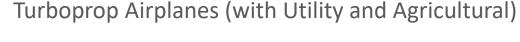
- GAMA Represents Worldwide Industry of General Aviation Aircraft Manufacturers
 - Business Jets
 - Turboprops
 - Rotorcraft
 - Piston Airplanes
 - AND Pre-Revenue Electric/Hybrid Aircraft and Engine Manufacturers
- 132 Member Companies
- Founded in 1970
- Offices in
 - Washington, DC
 - Brussels, Belgium

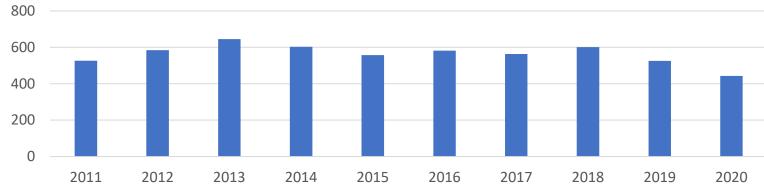
Business & General Aviation Turbine Airplane Market



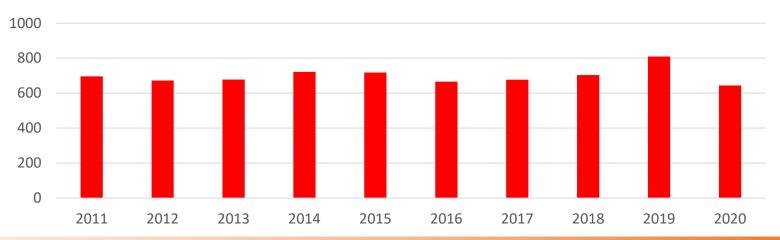
- 2011-2020 Deliveries
 - Turboprop Airplanes
 - 5,629 Units
 - \$16.6B

- Business Jets
 - 6,985 Units
 - \$192.7B





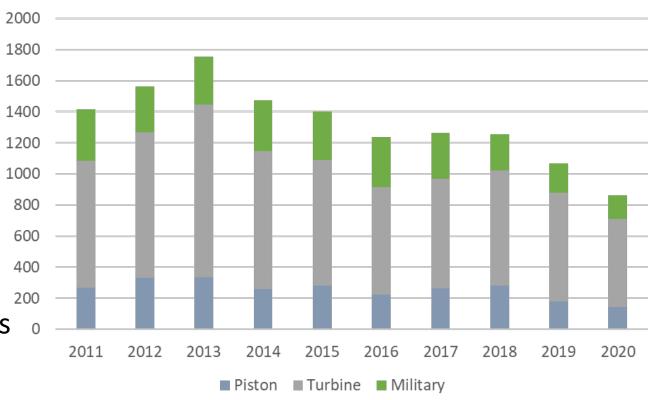
Business Jets



Current Vertical Market Size



- 2011-2020 (with Military)
 - 10 Year at ~13,167 Units
- 2011-2020 (Civil/Commercial):
 - 10 Year New Aircraft: \$47.5B
- Worldwide Fleet 2019:
 - 31,839 Turbine/Piston Helicopters
 - Courtesy: JETNET, LLC.



2021 H1 Update Relative 2020 and 2019

GAMA	

Airplane	2019	2020	2021	%-Change
Piston	573	503	565	+12.3%
Turboprop	231	152	221	+45.4%
Business Jet	333	244	264	+8.2%
TOTAL AIRPLANE	1,137	899	1,050	+16.8%
ROTORCRAFT	2019	2020	2021	%-Change
Piston	115	63	83	+31.7%
Turbine	299	194	258	+33.0%
TOTAL HELICOPTERS	414	257	341	+32.7%

2021 Schedule:

- Q3: November 17 (TBC)

- Q4: February 23, 2022

https://gama.aero/facts-and-statistics/quarterly-shipments-and-billings/



Policy Topics

COVID-19 Recovery Policy Actions



2020 Activities

- U.S.
 - FAA: Exemptions, Extensions, Process Updates, and Special Federal Aviation Regulation
 - TSA: Extensions to Training Authorization
 - National Interest Exception (NIE) Waivers
- Europe
 - Extensions of Authorizations
 - Return to Normal Operations

2021 Activities

- U.S.
 - Aviation Manufacturing Jobs Act (part of American Rescue Plan)
 - Cabinet Level Task Force about Section 212(f) Restrictions

- Europe
 - EU Digital Covid Certificate Passport July 1, 2021

Role of Border Constraints on Operations?



3. Monthly Trends

	Total			Domestic		International			
Month	2020-2021	2019-2020	Change	2020-2021	2019-2020	Change	2020-2021	2019-2020	Change
Sep	316,022	373,362	-15.36%	280,788	320,278	-12.33%	35,234	53,084	-33.63%
Oct	346,864	401,880	-13.69%	308,138	348,080	-11.47%	38,726	53,800	-28.02%
Nov	311,496	368,566	-15.48%	269,620	313,090	-13.88%	41,876	55,476	-24.52%
Dec	328,914	375,576	-12.42%	278,054	316,880	-12.25%	50,860	58,696	-13.35%
Jan	325,856	363,402	-10.33%	277,142	304,656	-9.03%	48,714	58,746	-17.08%
Feb	313,862	359,568	-12.71%	273,442	303,900	-10.02%	40,420	55,668	-27.39%
Mar	411,182	278,300	47.75%	354,818	228,906	55.01%	56,364	49,394	14.11%
Apr	402,464	97,742	311.76%	345,988	85,032	306.89%	56,476	12,710	344.34%
May	421,562	192,926	118.51%	367,420	175,068	109.87%	54,142	17,858	203.18%
Jun	438,584	280,714	56.24%	384,866	252,836	52.22%	53,718	27,878	92.69%
Jul	456,088	307,218	48.46%	396,246	267,628	48.06%	59,842	39,590	51.15%
Aug	447,410	318,026	40.68%	390,596	278,522	40.24%	56,814	39,504	43.82%
Total	4,520,304	3,717,280	21.60%	3,927,118	3,194,876	22.92%	593,186	522,404	13.55%

		Total	
Month	2019-2020	2018-2019	Change
Sep	373,362	367,528	1.59%
Oct	401,880	402,306	-0.11%
Nov	368,566	387,060	-4.78%
Dec	375,576	354,452	5.96%
Jan	363,402	360,924	0.69%
Feb	359,568	353,508	1.71%
Mar	278,300	394,684	-29.49%
Apr	97,742	389,114	-74.88%
May	192,926	392,716	-50.87%
Jun	280,714	369,474	-24.02%
Jul	307,218	370,078	-16.99%
Aug	318,026	384,038	-17.19%
Total	3,717,280	4,525,882	-17.87%

Source: ETMSC

Note: International flights include US to Foreign, Foreign to US and all foreign operations.

Business Aviation Commitments





OBJECTIVE 1

Reducing CO₂ emissions 50% by 2050, relative to 2005



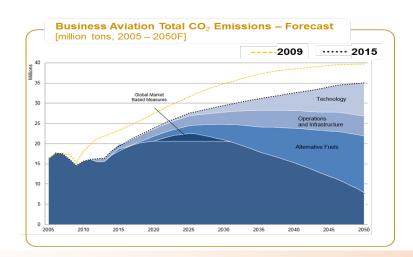
OBJECTIVE 2

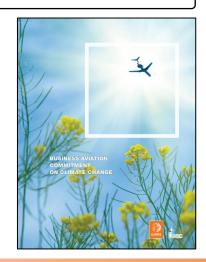
Improving fuel efficiency 2% per year from 2010 until 2020



OBJECTIVE 3

Achieving carbon-neutral growth by 2020









- Sustainable Aviation Fuel (SAF) is Jet-A Generated from One of Seven Sources and Meets Required Standards:
 - <u>ASTM D7566</u> (Standard Specification for Aviation Turbine Fuel Containing Synthesized Hydrocarbons
 - Manufacturers Do Not Need to Recertify Engines to Use Updated Fuel Specification
- Wider Use Among Business Jet and Turboprop Airplane OEMs, but Also Several Announcements by Helicopter OEMs in 2021!





- U.S. Environmental Protection Agency (EPA) Finalized Greenhouse Gas (GHG) Emission Standards in December 2020:
 - Achieves U.S. Compliance with 2017 ICAO CO2 Standard
 - FAA Will Issue Complementary Rule for Certification
 - Applicability for Jet Airplanes Greater than 5,700kg (12,500 Pounds) and Turboprops Greater than 8,618kg (19,000 Pounds)
 - GHG Standards Apply to New Type Designs and In-Production on or After January 1, 2028



Post-Brexit Regulatory Landscape



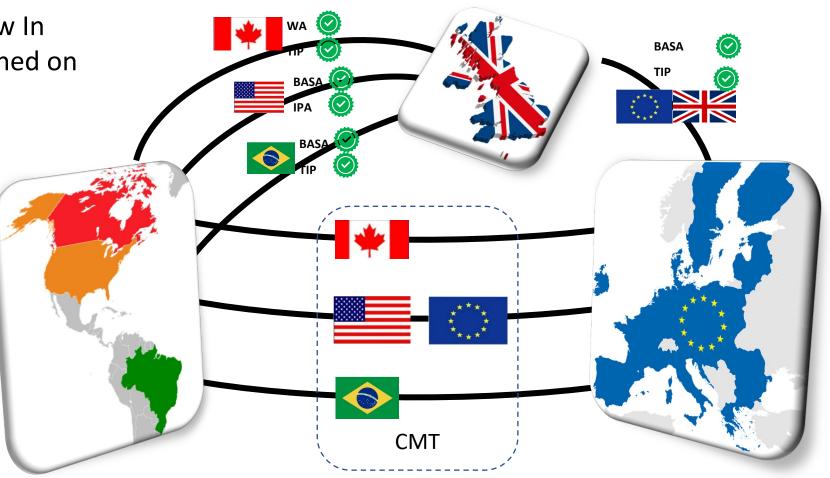
Final Post-Brexit Agreements
 Between States of Design Now In
 Place including EU-UK TIP Signed on
 May 17, 2021

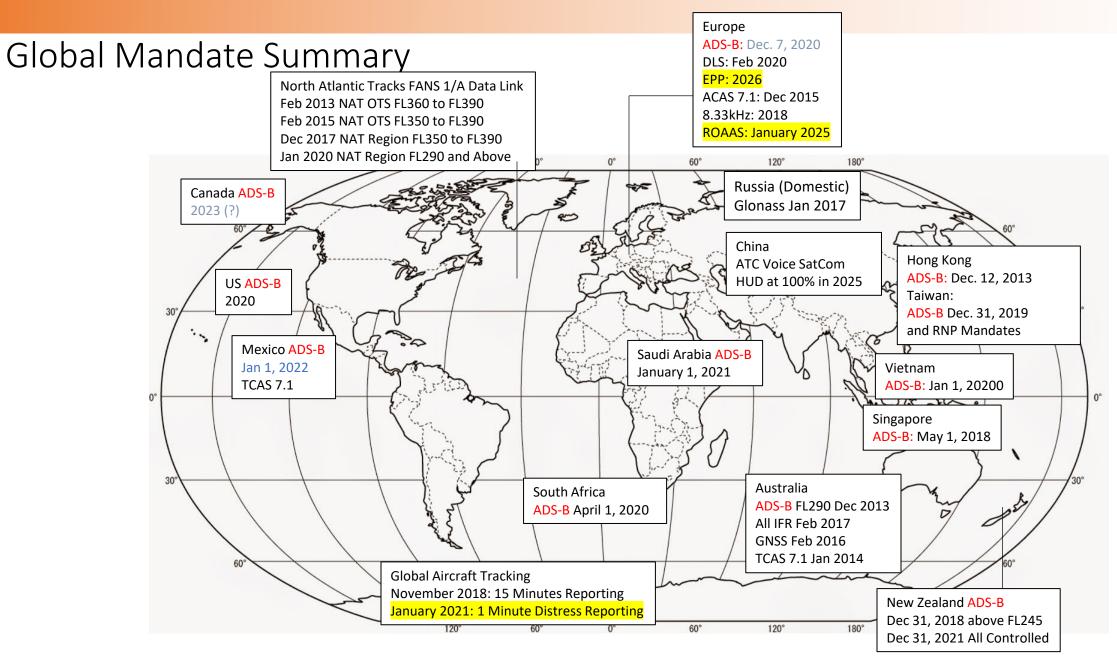
 But, Factors Causing Delays to Certification & Validation:

1. COVID travel restrictions

 MAX Impact on Increasing LOI in Some Areas; e.g., Operational Evaluation and Human Factors

3. Some Emerging Resource Constraints at Authorities









Electric and Vertical Considerations

E-VTOL Considerations

- Update Focuses on <u>Vertical</u> Advanced Air Mobility
 - You may see reference to eVTOL, Urban Air Mobility, etc., in public communications
 - Briefing <u>does not</u> include traditional airplanes shifting to electric/hybrid propulsion (which is underway...)
- GAMA Started Regulatory and Standards Work in this Space in 2015 with Five Companies and Today Broad Participation





















Electric

Hybrid-Electric

Hydrogen

1903 1940s 2000 2020s and Beyond

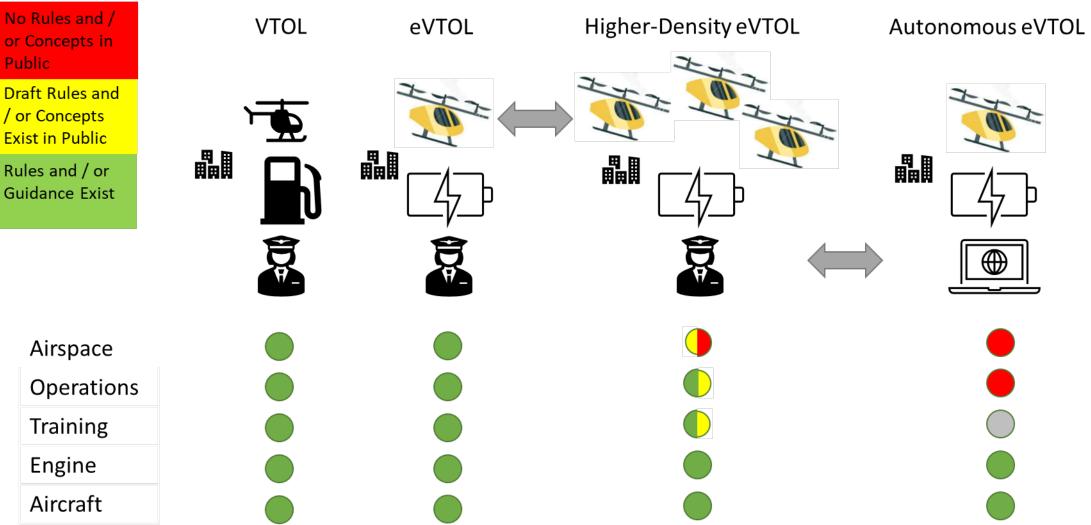
Regulatory Readiness: A Snapshot of a Heterogenous Emerging Industry



No Rules and / or Concepts in Public

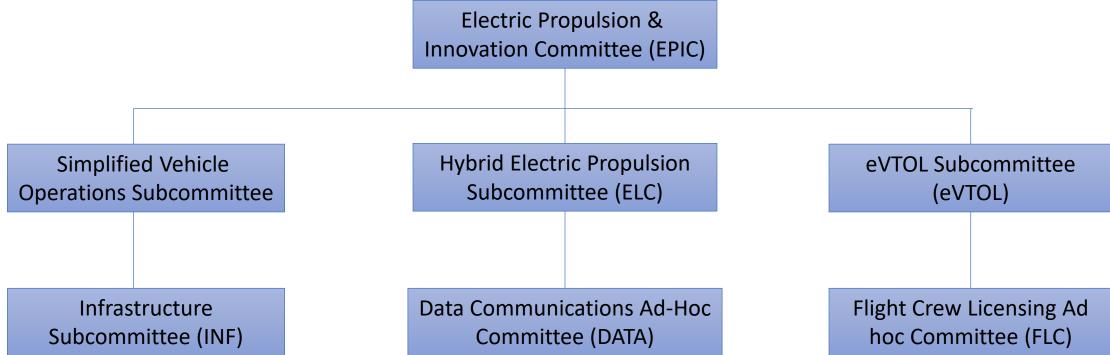
/ or Concepts Exist in Public

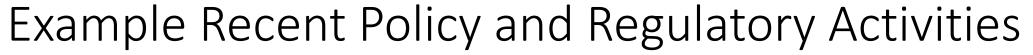
Rules and / or **Guidance Exist**













- European Aviation Safety Agency (EASA)
 - 2021: <u>Special Condition</u> SC E-19 Electric / Hybrid Propulsion Systems
 - 2020: Special Condition for VTOL and Means of Compliance
- U.S. Congress:
 - 2021: Advanced Air Mobility Act (<u>Senators Moran and Sinema</u>)
- U.S. Federal Aviation Administration (FAA)
 - 2020: UAM Concept of Operations, <u>Version 1.0</u>
 - 2016: 14 CFR Part 23, Amendment 64, <u>Airworthiness Standard Normal Category Airplanes</u>
- GAMA White Papers
 - 2021: Data Communications Considerations and Approaches for Future
 - 2020: Transition to eVTOL and Other Aircraft Equipped for Simplified Vehicle Operations
 - 2019: Interim Procedure for Noise Certification for Emerging VTOL Aircraft
 - 2017: Hybrid and Electric Propulsion Performance Measures

Contact Information

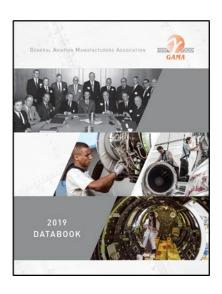
GAMA

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https://gama.aero/facts-and-statistics/statistical-databook-and-industry-outlook/2020-annual-data/