2024 SALLINE COUNTY HOUSING OUTLOOK

MARKET DISTORTIONS



Dr. Stanley D. Longhofer





Saline County Housing Outlook Sponsor







Thanks also to







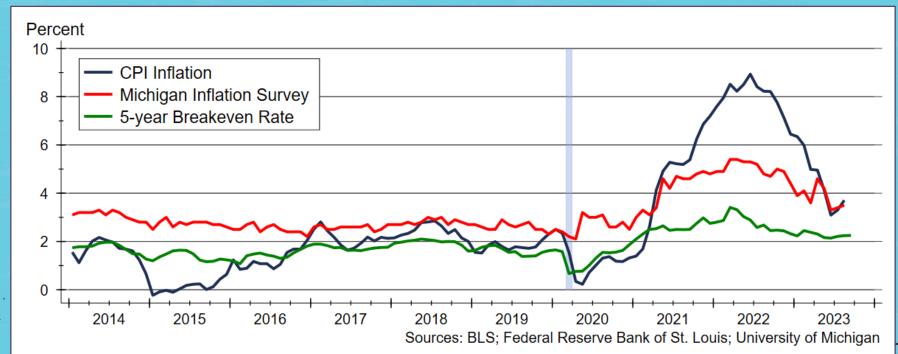




and participating REALTOR® MLS systems across Kansas



Inflation Expectations are Moderating

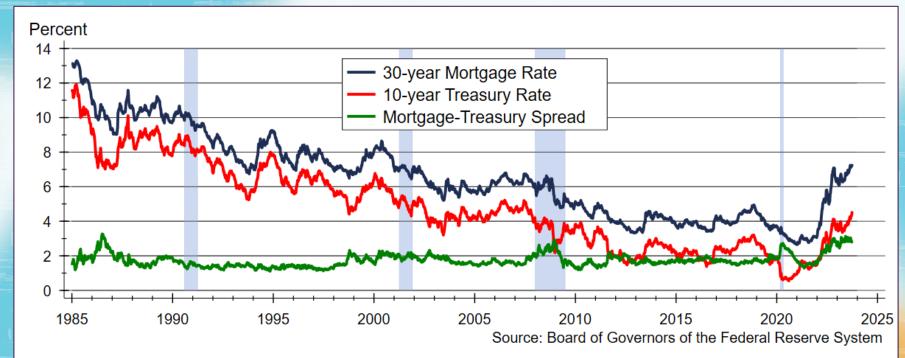








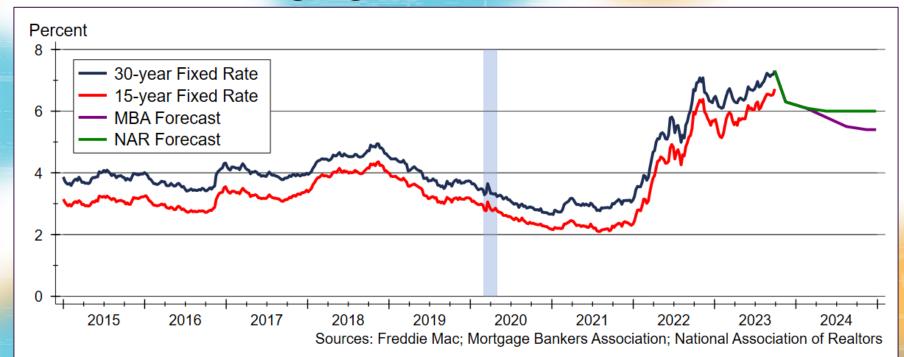
Mortgage Risk Premium is Very High







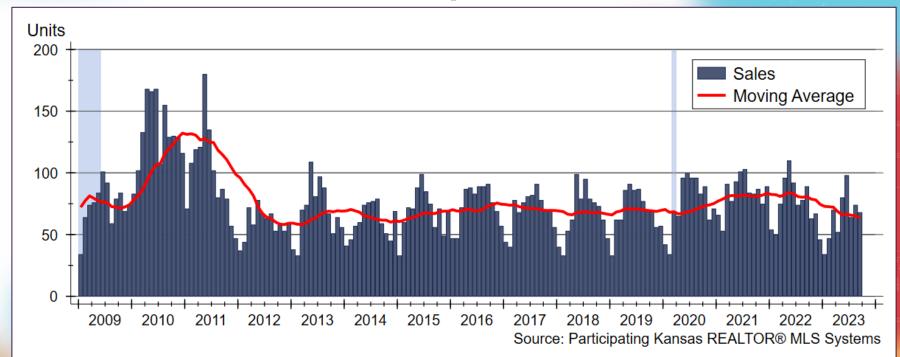
Mortgage Rates Forecast







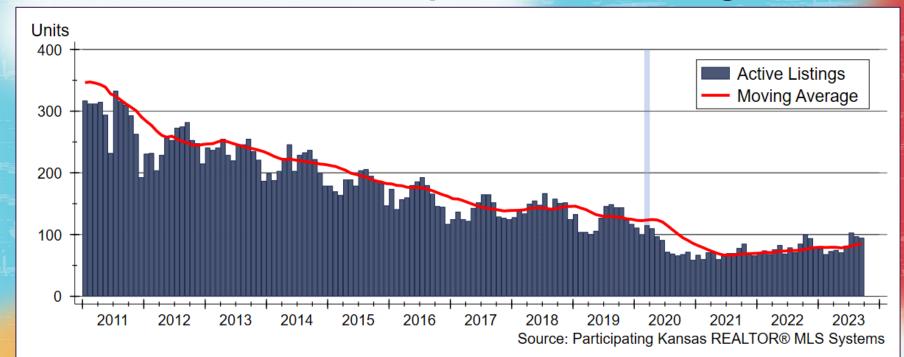
Saline County Home Sales







Saline County Active Listings







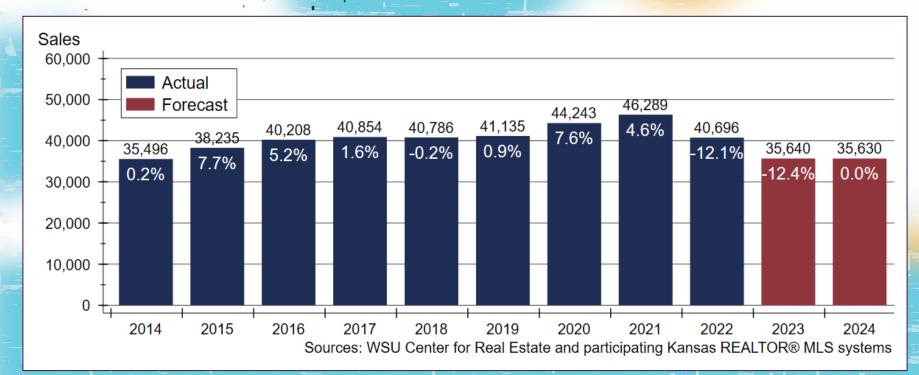
Inventory of Homes Available for Sale







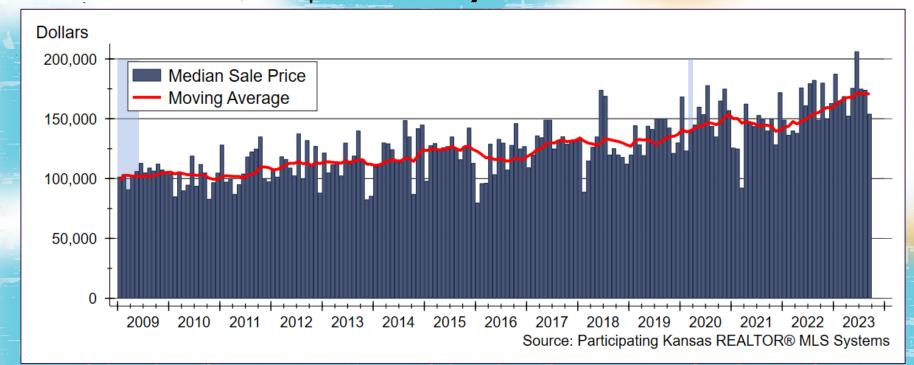
Kansas Home Sales Forecast







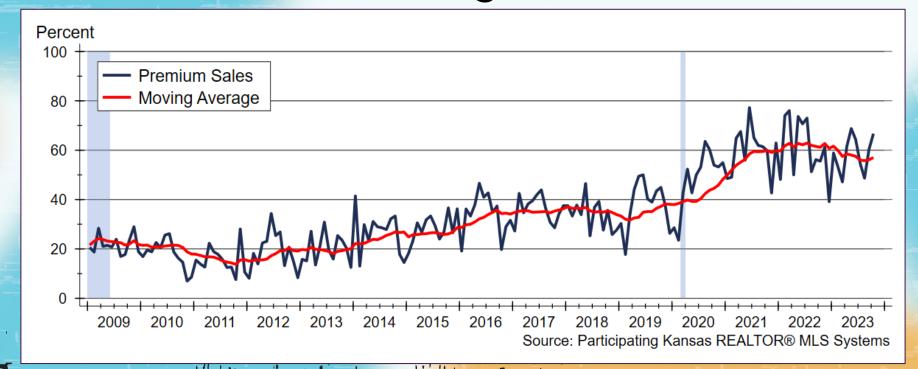
Saline County Sale Prices







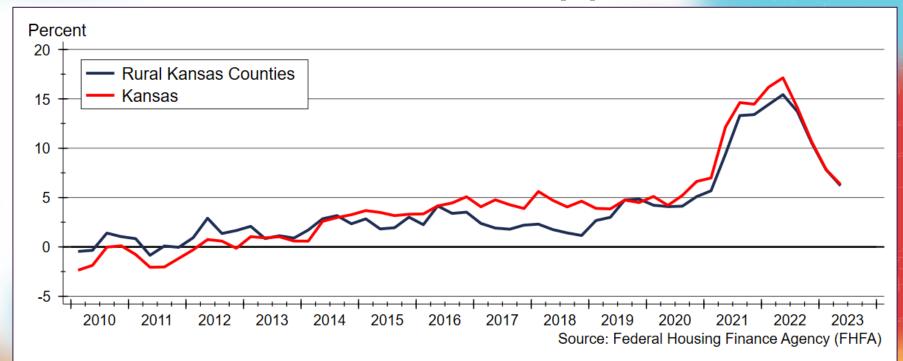
Many Homes are Selling At or Above Original List Price







Kansas Home Price Appreciation







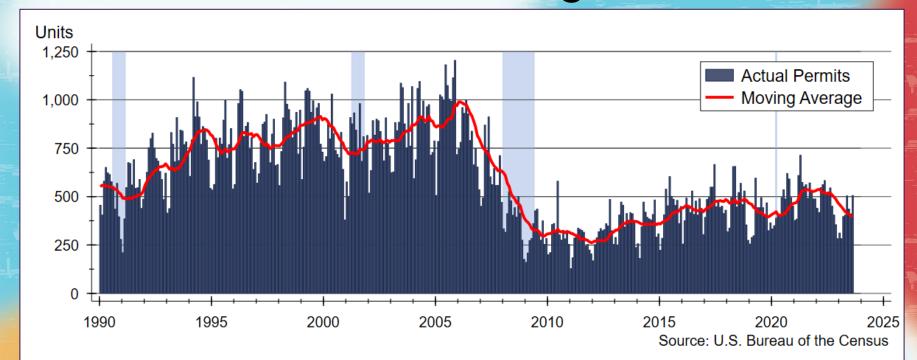
Kansas Home Price Appreciation Forecast







Kansas Single-Family Residential Building Permits







Kansas New Home Construction Forecast









2024 Kansas Housing Forecast

	2021 <u>Actual</u>	2022 <u>Actual</u>	2023 <u>Forecast</u>	2024 <u>Forecast</u>
Total Home Sales	46,289 units +4.6%	40,696 units -12.1%	35,640 units -12.4%	35,630 units 0.0%
SF Building Permits	6,569 units +9.9%	5,760 units -12.3%	4,700 units -18.4%	4,890 units +4.0%
Home Price Appreciation	+14.5%	+10.6%	+5.5%	+3.5%





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2024 HOUSING FORECAST

MARKET DISTORTIONS