2024 Manufacturing Update

Agenda

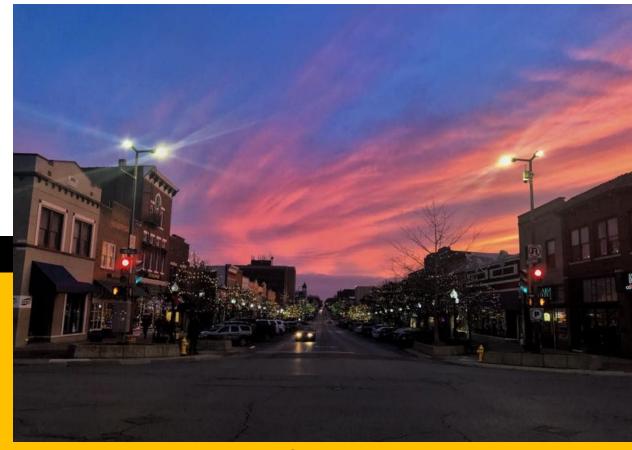


Beech Aircraft Corporation (1940-1945) Source: Kansas Historical Society

- What is the landscape of the Kansas manufacturing economy?
- How important is manufacturing to the Kansas economy?
- How does the Lawrence manufacturing landscape compare to the rest of Kansas?







Downtown Lawrence Source: Trip Advisor

Landscape





Top Ten-Defining Manufacturing Segments





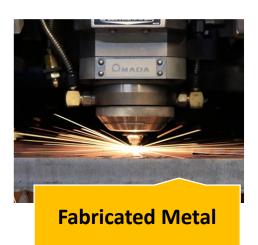




















Selected companies by the top 10











Petroleum





Printing

Machinery









Fabricated Metal



Chemical

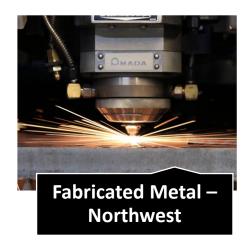
GARMIN

Computer





Top sectors by region



















Selected companies by region

























XXXXX





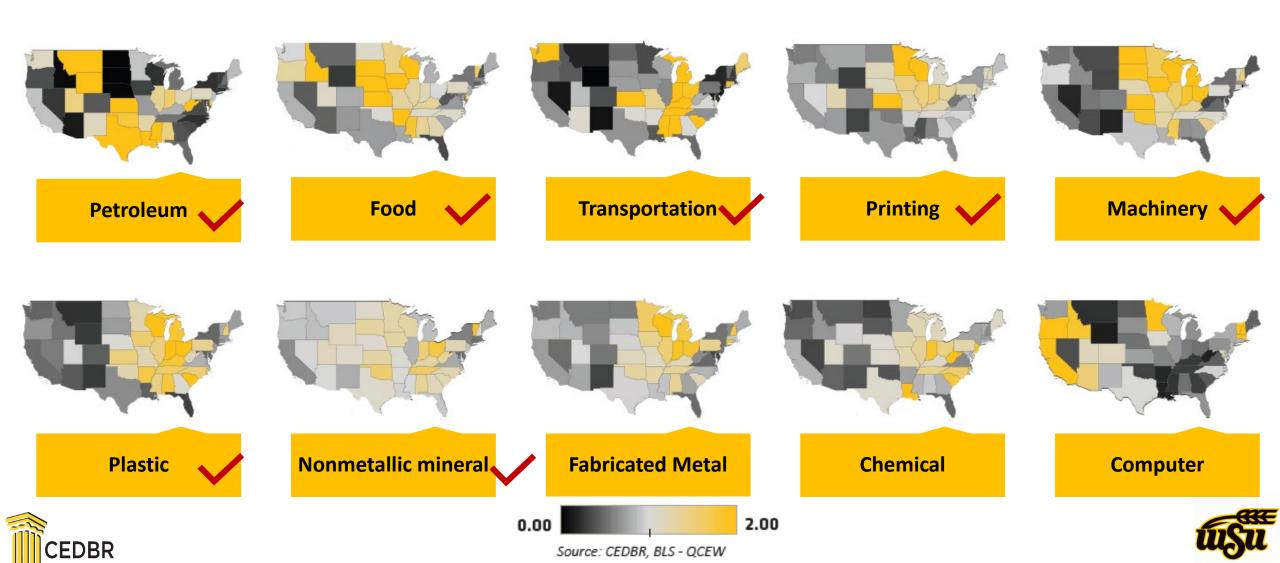
Acme Foundry Building Source: Google Maps

Impact

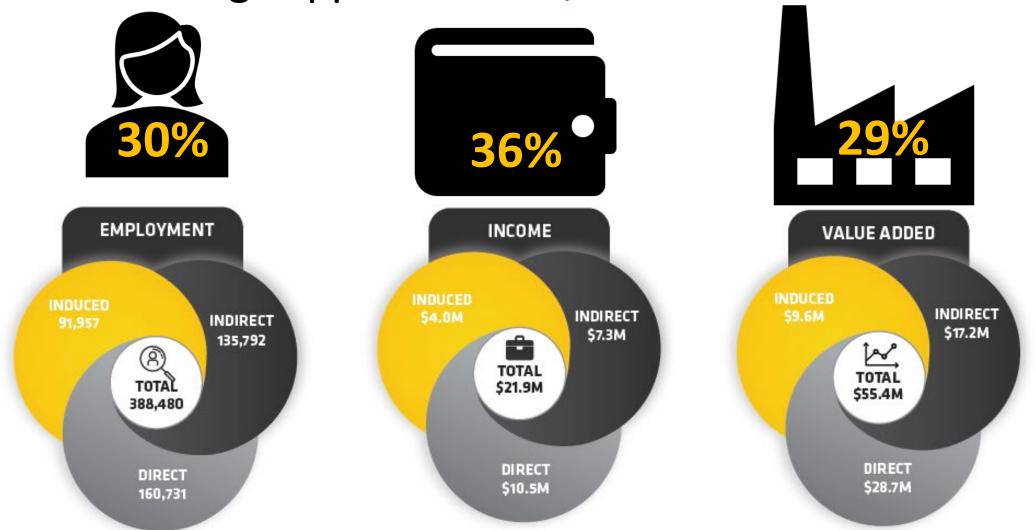




Kansas Tops the Nation in 7 of our Top 10 Segments



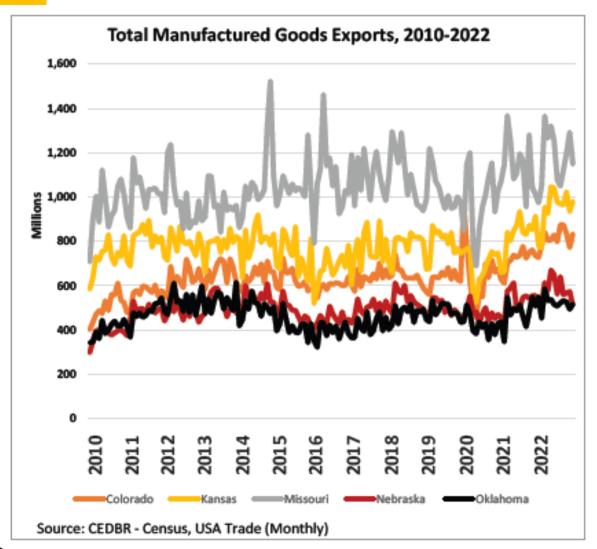
Manufacturing Supports Over 1/3 of the Kansas Economy.



Manufacturing directly supports 160,000 jobs with \$10.5B in annual wages. Those CEDBR jobs support over 388,000 workers, representing 30% of the Kansas Economy.



KS had 1.7 X more manufacturing exports per capita than MO



Manufacturing Exports per Capita

State	2021	2022
Colorado	\$1,490	\$1,693
Kansas	\$3,381	\$3,869
Missouri	\$2,223	\$2,294
Nebraska	\$3,266	\$3,552
Oklahoma	\$1,442	\$1,584
Carrage CEDD	D LICA Tue de	

Source: CEDBR, USA Trade





Labor Demand – Kansas Manufacturing



1,447 Employers Competing

All employers in the region who posted for this job over the last 12 months.



47,126 Unique Job Postings

The number of unique postings for this job over the last 12 months.



30 Day Median Duration @

Posting duration is the same as what's typical in the region.



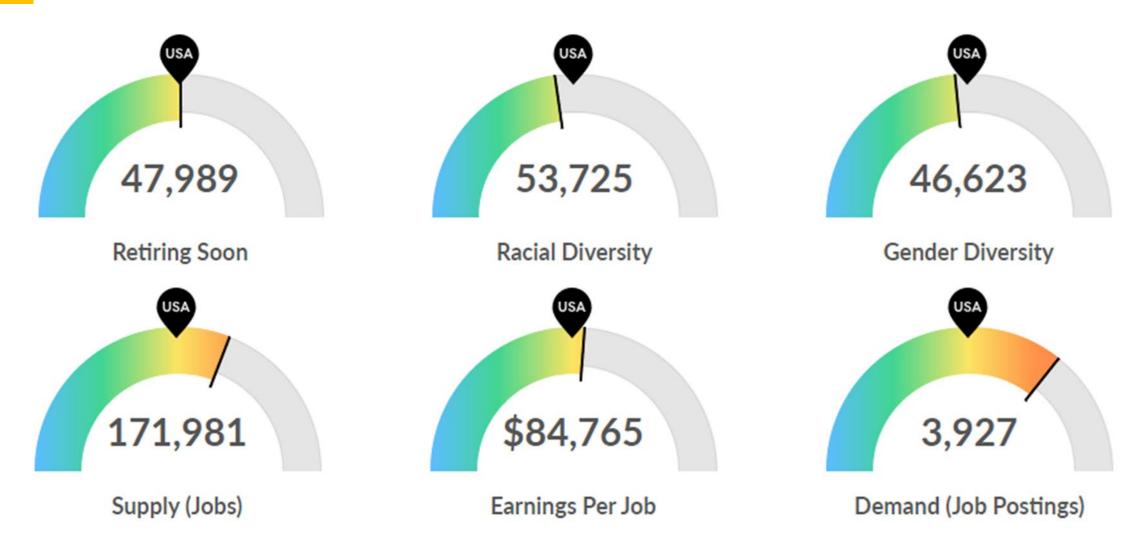
Top Companies	Unique Postings					
Airbus	1,324					
Johnson & Johnson	1,288					
Textron	1,219					
General Dynamics	1,214					
Honeywell International	1,197					

Top Job Titles	Unique Postings				
Maintenance Technicians	447				
Machine Operators	316				
Material Handlers	311				
General Laborers	280				
Forklift Operators	254				





KS Manufacturing is getting more competitive







Total Employment Contribution by Segment 9,157 66,779 57,228 10,953 19

9,157











18,743 CEDBR

Petroleum









10,038

25,150

16,887



Kansas will likely have an increased labor gap of 21,500 by 2030

Labor Gap - Manufacturing

Occupation	2023	2025	2030				
Management	817	1,167	1,656				
Business and Financial Operations	598	844	1,165				
Computer and Mathematical	363	545	851				
Architecture and Engineering	864	1,254	1,842				
Life, Physical, and Social Science	147	202	261				
Legal	12	17	22				
Arts, Design, Entertainment, Sports, and Media	86	86 118					
Healthcare Practitioners and Technical	12	12 17					
Protective Service	12 17		22				
Food Preparation and Serving Related	133 205		338				
Building and Grounds Cleaning and Maintenance	74	101	131				
Sales and Related	417	571	740				
Office and Administrative Support	751	863	613				
Farming, Fishing, and Forestry	37	50	65				
Construction and Extraction	231	340	512				
Installation, Maintenance, and Repair	764	1,141	1,767				
Production	5,736	7,600	9,054				
Transportation and Material Moving	1,172	1,654	2,287				
Total	12,225	16,705	21,502				
Source: CEDBR, BLS - QCEW, BLS - National Employment Matrix, KLIC							

Solutions to the KS labor gap

Internal training

Labor attraction

Increased wages





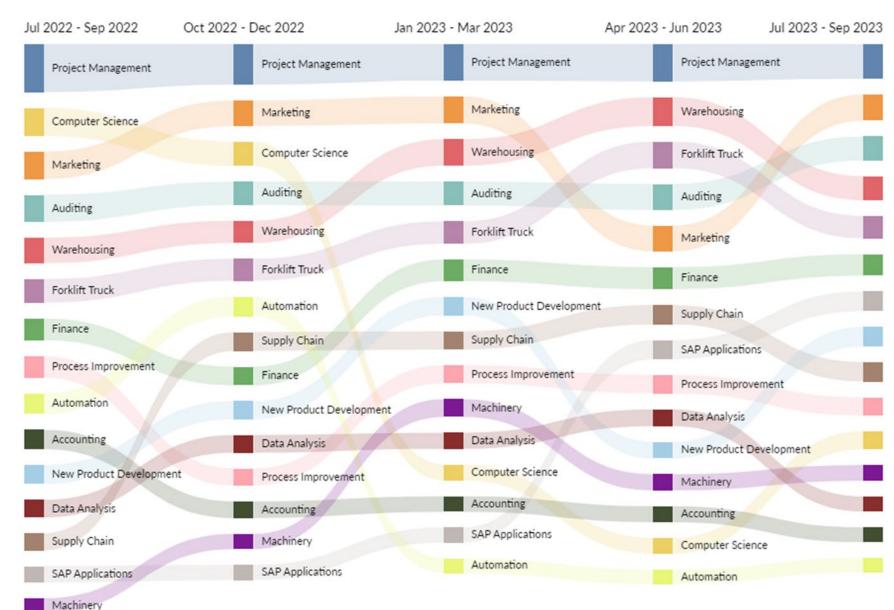
Food and Transportation have the largest expected gap in 2030

Labor Gap in 2030, By Manufacturing Subsector

Occupation	Food	Printing	Petrol.	Chemical	Plastic	Nonmetal	Fab. Metal	Machinery	Comp. & Elect.	Transp. Eq.
Management	176	15	18	262	64	B /	89	157	347	325
Business and Financial Operations	122	8	17	183	39	2	47	111	294	380
Computer and Mathematical	44	6	2	57	8	o /	6	74	505	256
Architecture and Engineering	25	0	16	180	48	1 /	50	32 9	612	752
Life, Physical, and Social Science	53	0	9	282	4	þ	3	5	22	25
Legal	0		0	3	0		0	2	15	0
Arts, Design, Entertainment, Sports, and Media	4	14	1 1	11	2	l o	1	7	22	18
Healthcare Practitioners and Technical	4		0	8	0		0	0	3	0
Healthcare Support	0			3	1	ļ ļ		<u> </u>		1
Protective Service	4	0	0	3	0	0	1	0	3	12
Food Preparation and Serving Related	107							0	0	0
Building and Grounds Cleaning and Maintenance	110	0	0	25	4	0	4	22	9	12
Sales and Related	116	20	5	86	28	2	36	81	135	91
Office and Administrative Support	89	-56	2	165	28	- 31	4	32	178	219
Farming, Fishing, and Forestry	41			5	1	ļ ļ		0		1
Construction and Extraction	8	0	17	13	4	13	65	15	6	154
Installation, Maintenance, and Repair	407	1	41	224	124	16	70	162	90	518
Production	2,050	29	74	962	485	36	399	588	827	3,065
Transportation and Material Moving	<mark>8</mark> 31	15	22	195	139	17	76	86	69	349
Total	4,192	52	224	2,665	976	60	851	1,672	3,137	6,177

Source: CEDBR, BLS - QCEW, BLS - National Employment Matrix, KLIC

Project Management is the top needed skill in Kansas









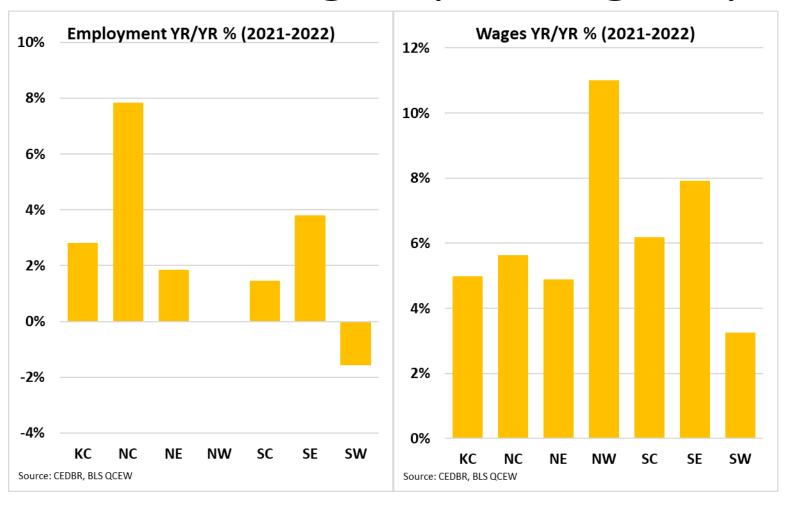
Lawrence Waterfront Source: VRBO

Lawrence Comparison





Manufacturing Emp & Wages by Region



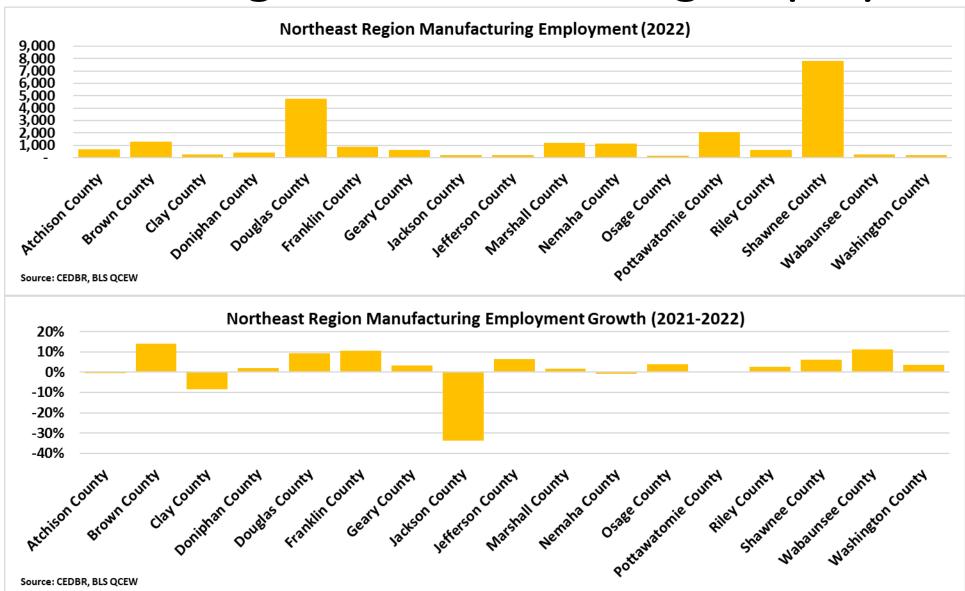
Employment

- SE saw second highest growth
- Wage
 - SE saw second highest growth as well





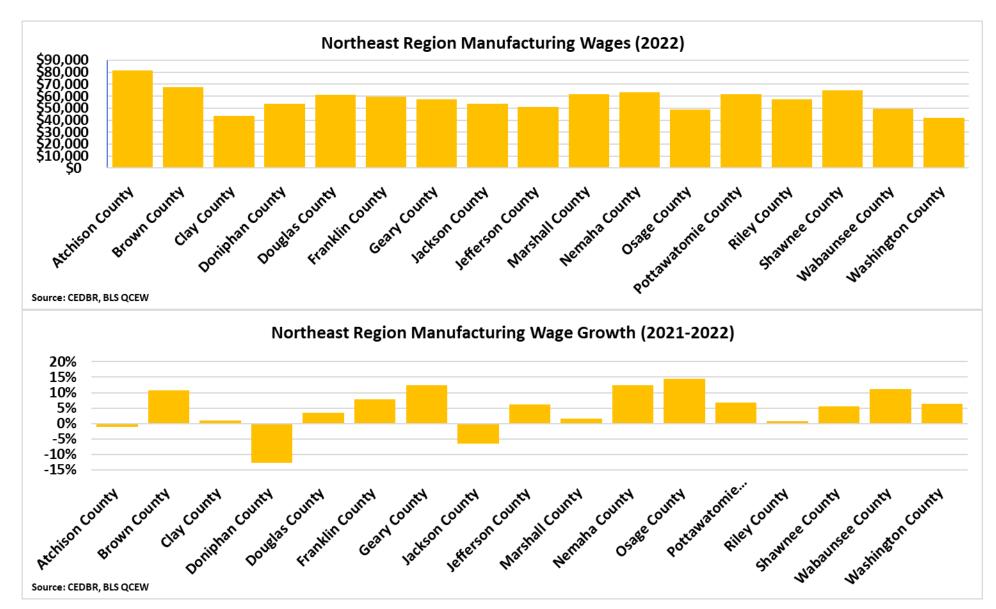
Northeast Region Manufacturing Employment







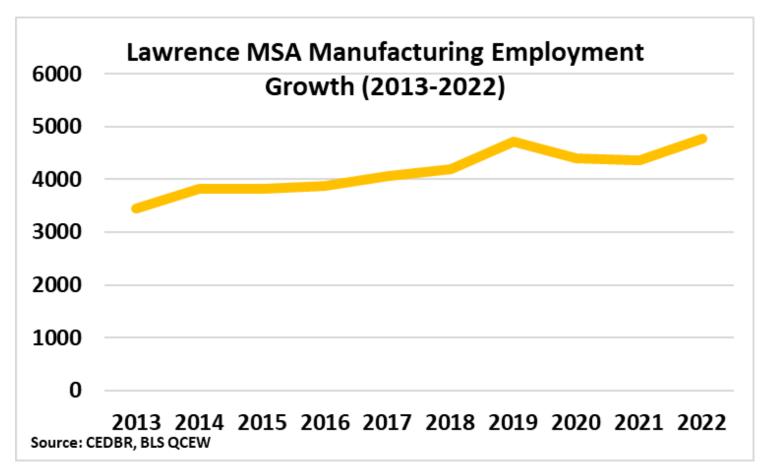
Northeast Manufacturing Wages







Lawrence Manufacturing Employment



- Employment has more than rebounded COVID-19 recession
- Employment has increased 38% over the decade (1,319 jobs)



