2024 Manufacturing Update

Agenda



Beech Aircraft Corporation (1940-1945) Source: Kansas Historical Society

- What is the landscape of the Kansas manufacturing economy?
- How important is manufacturing to the Kansas economy?
- How does the Reno County manufacturing landscape compare to the rest of Kansas?







Hutchinson Landscape Source: hutchgov.com

Landscape

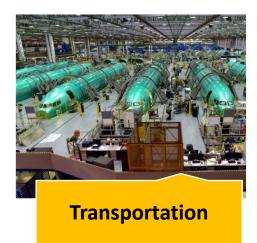




Top Ten-Defining Manufacturing Segments





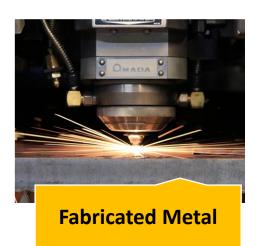




















Selected companies by the top 10











Petroleum





Printing

Machinery













Chemical

GARMIN

Computer





Top sectors by region



















Selected companies by region

























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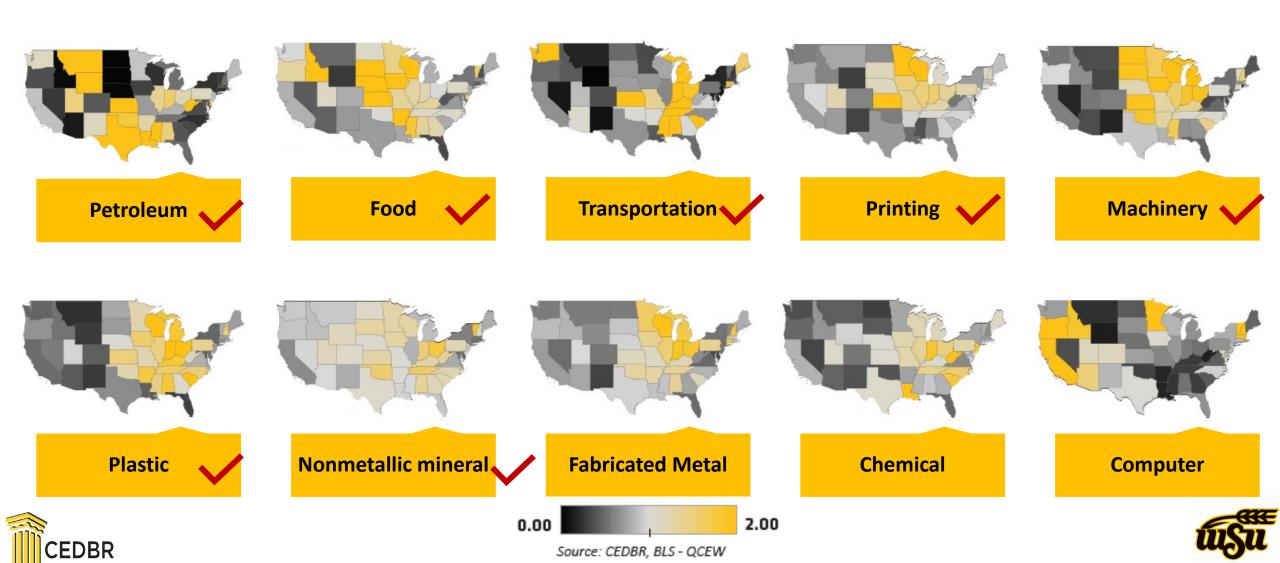
Downtown Hutchinson Source: Kansas Tourism

Impact

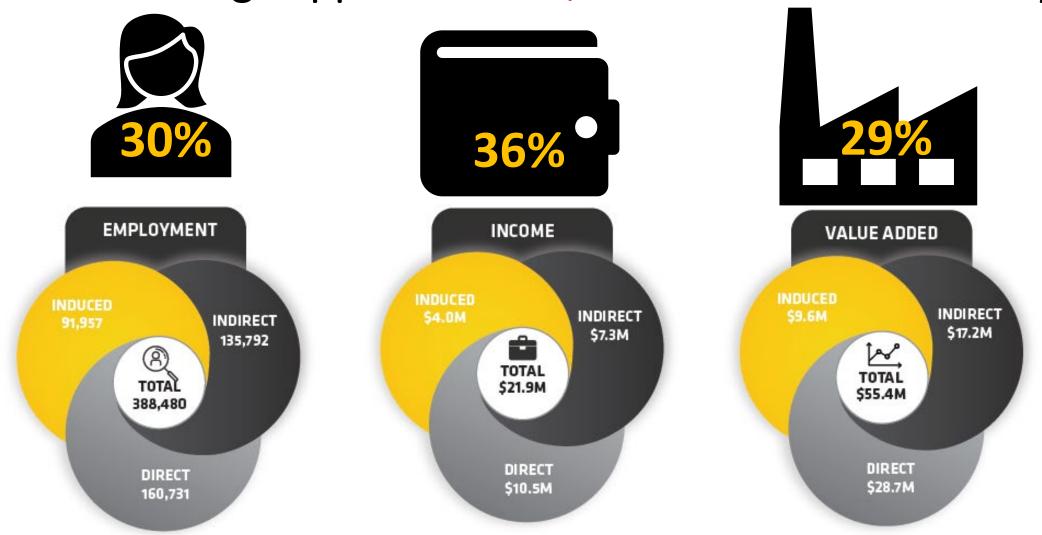




Kansas Tops the Nation in 7 of our Top 10 Segments



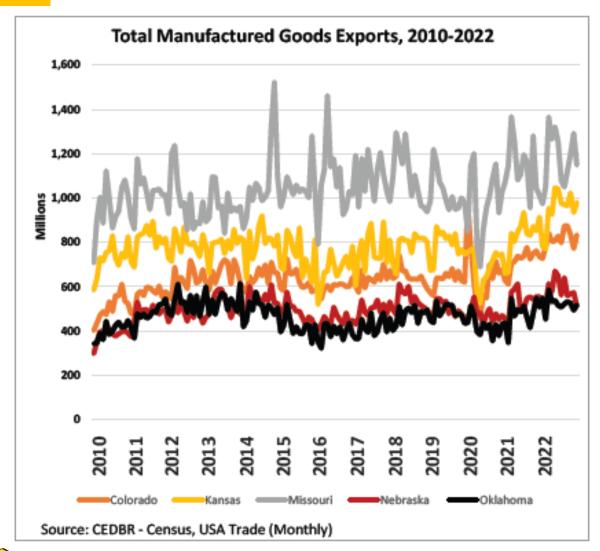
Manufacturing Supports Over 1/3 of the Kansas Economy.



Manufacturing directly supports 160,000 jobs with \$10.5B in annual wages. Those CEDBR jobs support over 388,000 workers, representing 30% of the Kansas Economy.



KS had 1.7 X more manufacturing exports per capita than MO



Manufacturing Exports per Capita

State	2021	2022			
Colorado	\$1,490	\$1,693			
Kansas	\$3,381	\$3,869			
Missouri	\$2,223	\$2,294			
Nebraska	\$3,266	\$3,552			
Oklahoma	\$1,442	\$1,584			
Course CEDDD LICA Treeds					

Source: CEDBR, USA Trade





Labor Demand – Kansas Manufacturing



1,447 Employers Competing

All employers in the region who posted for this job over the last 12 months.



47,126 Unique Job Postings

The number of unique postings for this job over the last 12 months.



30 Day Median Duration @

Posting duration is the same as what's typical in the region.



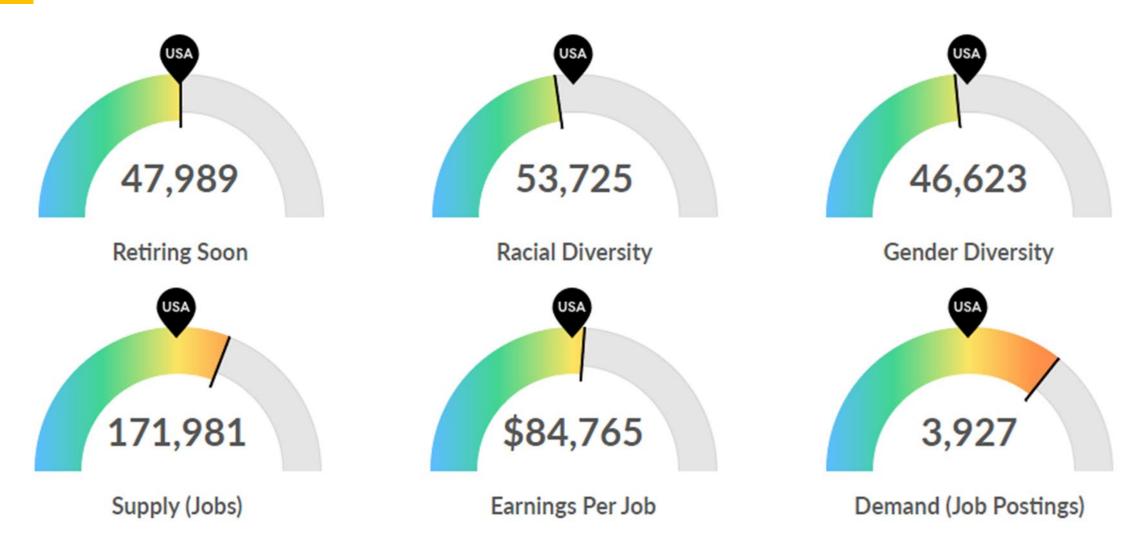
Top Companies	Unique Postings			
Airbus	1,324			
Johnson & Johnson	1,288			
Textron	1,219			
General Dynamics	1,214			
Honeywell International	1,197			

Top Job Titles	Unique Postings			
Maintenance Technicians	447			
Machine Operators	316			
Material Handlers	311			
General Laborers	280			
Forklift Operators	254			





KS Manufacturing is getting more competitive





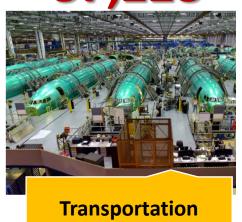


Total Employment Contribution by Segment 9,157 66,779 57,228 10,953 19

9,157





















25,150



16,887



Kansas will likely have an increased labor gap of 21,500 by 2030

Labor Gap - Manufacturing

Occupation	2023	2025	2030		
Management	817	1,167	1,656		
Business and Financial Operations	598	844	1,165		
Computer and Mathematical	363	545	851		
Architecture and Engineering	864	1,254	1,842		
Life, Physical, and Social Science	147	202	261		
Legal	12	17	22		
Arts, Design, Entertainment, Sports, and Media	86	118	152		
Healthcare Practitioners and Technical	12	12 17			
Protective Service	12	17	22		
Food Preparation and Serving Related	133	205	338		
Building and Grounds Cleaning and Maintenance	74	101	131		
Sales and Related	417	571	740		
Office and Administrative Support	751	863	613		
Farming, Fishing, and Forestry	37	50	65		
Construction and Extraction	231	340	512		
Installation, Maintenance, and Repair	764	1,141	1,767		
Production	5,736	7,600	9,054		
Transportation and Material Moving	1,172	1,654	2,287		
Total 12,225 16,705 2					
Source: CEDBR, BLS - QCEW, BLS - National Employment Matrix, KLIC					

Solutions to the KS labor gap

- Internal training
- Labor attraction

Increased wages





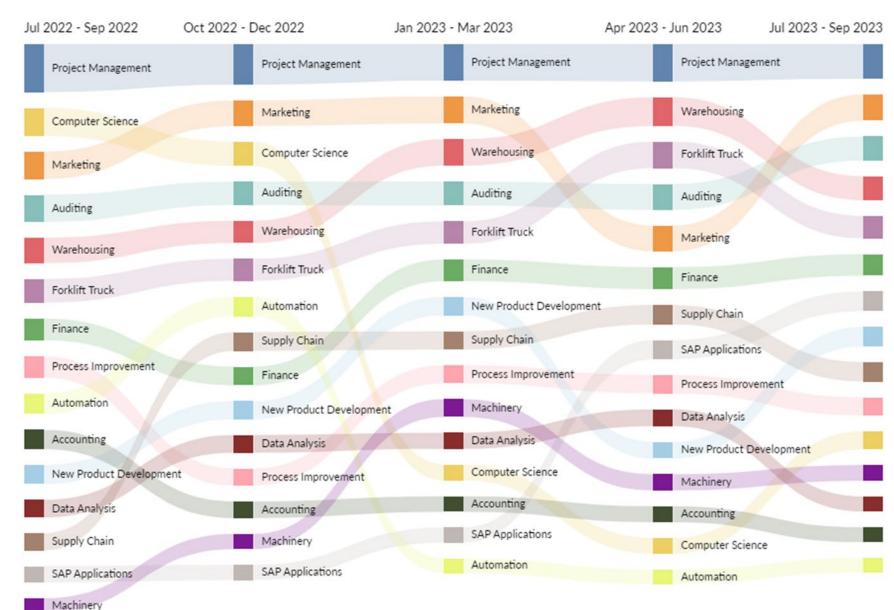
Food and Transportation have the largest expected gap in 2030

Labor Gap in 2030, By Manufacturing Subsector

Occupation	Food	Printing	Petrol.	Chemical	Plastic	Nonmetal	Fab. Metal	Machinery	Comp. & Elect.	Transp. Eq.
Management	176	15	18	262	64	3	89	157	347	325
Business and Financial Operations	122	8	17	183	39	2	47	111	294	380
Computer and Mathematical	44	6	2	57	8	О	6	74	505	256
Architecture and Engineering	25	0	16	180	48	1	50	32 9	612	752
Life, Physical, and Social Science	53	0	9	282	4	0	3	5	22	25
Legal	0		0	3	0		0	2	15	0
Arts, Design, Entertainment, Sports, and Media	4	14	1	11	2	О	1	7	22	18
Healthcare Practitioners and Technical	4		0	8	0		0	0	3	0
Healthcare Support	0			3						
Protective Service	4	0	0	3	0	0	1	0	3	12
Food Preparation and Serving Related	107							0	0	0
Building and Grounds Cleaning and Maintenance	110	0	0	25	4	0	4	22	9	12
Sales and Related	116	20	5	86	28	2	36	81	135	91
Office and Administrative Support	89	-56	2	165	28	- 31	4	32	178	219
Farming, Fishing, and Forestry	41			5				0		
Construction and Extraction	8	0	17	13	4	13	65	15	6	154
Installation, Maintenance, and Repair	407	1	41	224	124	16	70	162	90	518
Production	2,050	29	74	962	485	36	399	588	827	3,065
Transportation and Material Moving	<mark>8</mark> 31	15	22	195	139	17	76	86	69	349
Total	4,192	52	224	2,665	976	60	851	1,672	3,137	6,177

Source: CEDBR, BLS - QCEW, BLS - National Employment Matrix, KLIC

Project Management is the top needed skill in Kansas









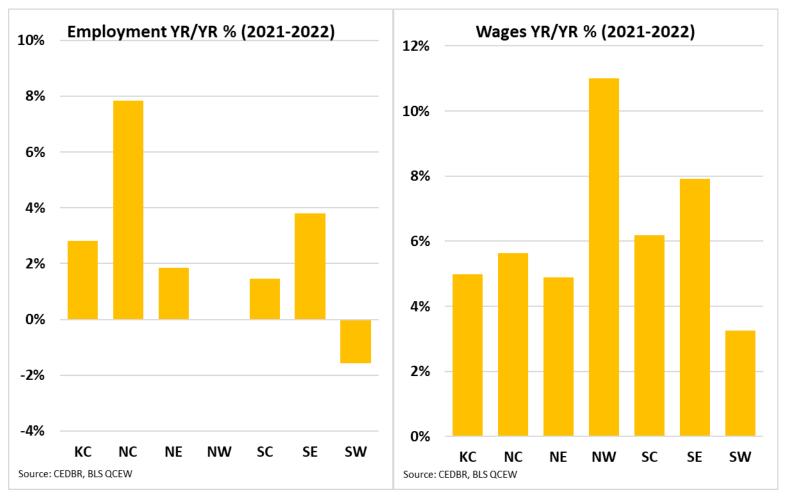
Reno County Courthouse Source: Wikipedia

Reno County Comparison





Manufacturing Emp & Wages by Region

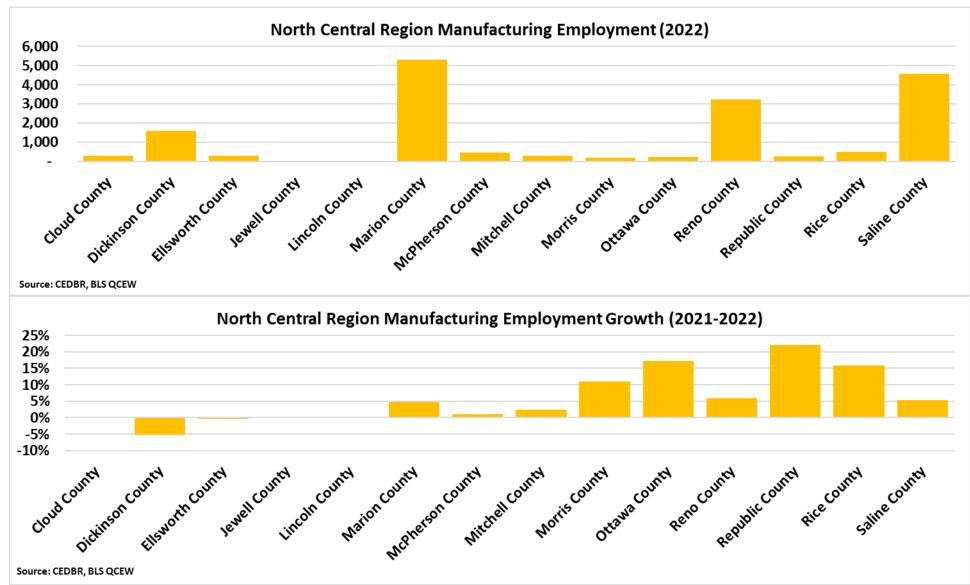


- Employment
 - SC saw slower growth than most
- Wage
 - SC saw third highest growth overall





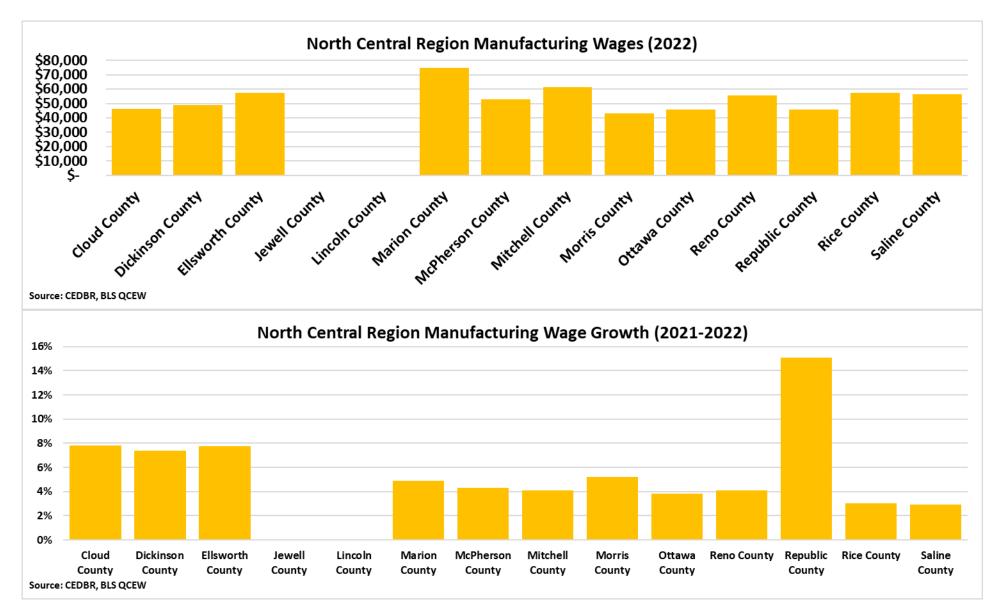
North Central Region Manufacturing Employment







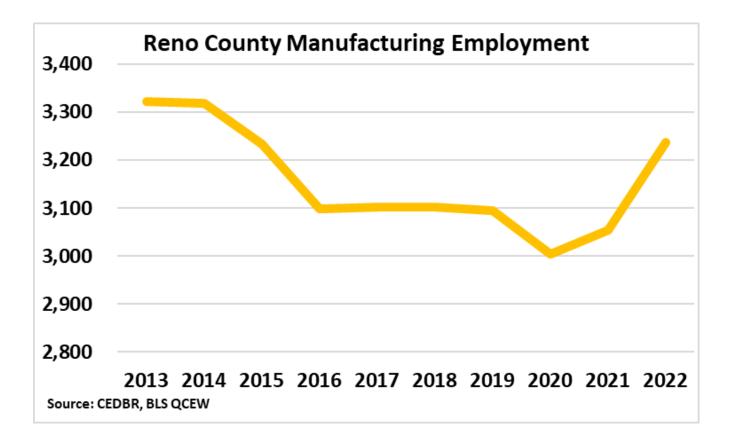
North Central Manufacturing Wages







Reno Manufacturing Employment



- Employment has more than rebounded COVID-19 recession
- Employment has decreased 2.5% over the decade (85 jobs)





Reno County Key Manufacturing Players						
Company Name	Primary NAICS	Primary NAICS Description	Location Employee Size			
APAC Shears	32412101	Asphalt Paving Mixture And Block Manufacturing	100			
Arconic	32513005	Synthetic Dye And Pigment Manufacturing	160			
Cargill Salt	44529824	All Other Specialty Food Retailers	130			
Collins Bus Corp	33612002	Heavy Duty Truck Manufacturing	250			
Haven Steel Products Inc	33231210	Fabricated Structural Metal Manufacturing	103			
Hutchinson News	51311001	Newspaper Publishers	140			
Jackson Dairy	11212001	Dairy Cattle And Milk Production	120			
Lowen Sign Co	32311123	Commercial Printing (Except Screen And Books)	100			
Morton Salt	44529824	All Other Specialty Food Retailers	160			
Siemens Gamesa Renewable Enrgy	33232318	Ornamental And Architectural Metal Work Manufactur	150			
Sonoco Products Co	32212003	Paper Mills	120			
Takako America Co Inc	33271002	Machine Shops	136			
Tyson Foods Inc	31199906	All Other Miscellaneous Food Manufacturing	150			
World Trans Inc	33612002	Heavy Duty Truck Manufacturing	250			
Source: CEDBR, Data Axle Reference Solutions						



